



SCIENTIFIC SALES COORDINATOR (m/w/d)

Virusure is a biotech company specializing in Virus & Prion Safety Testing of biopharmaceuticals. We are a GLP/GMP certified control laboratory that offers pathogen safety testing service to the global biotech industry.

Do you have a background in Life Sciences, a flair for translating science into business and are you open to learn new sales tools? Then, this entry position based in Vienna is the right fit for you. As Scientific Sales Coordinator you will assist the Business Development team in various commercial tasks, and you will be responsible for establishing new sales tools.

Tasks & Responsibilities:

- Assist the Business Development team in commercial and administrative daily tasks
- Write commercial proposals in the scope of Biosafety Testing
- Implement the Customer Relationship Management (CRM) system Sales Force® with guidance as needed
- Keep the CRM system up to date
- Identify and reach out leads for our business team to meet at conferences (e.g. online partnering systems)
- Support marketing activities (e.g. LinkedIn, MailChimp, presentations) in collaboration with a Marketing Agency

Your Profile:

- Bachelor's degree on Life Sciences (e.g. Biotechnology, Biology, Biochemistry)
- Excellent knowledge of English is required, and German is an advantage
- Excellent Microsoft Office IT skills (e.g. Word, Excel, Power Point, Outlook)
- Service-oriented person, team player, communicative and enjoys networking
- Experience in biotechnology sales is an advantage
- Knowledge of CRM systems (e.g. Sales Force®) preferred
- Open to learn and implement new sales tools

What we offer:

- Full-time position (40 hours) in an established company with a nice and young team, with flat hierarchies and short decision-making paths
- Training in Biosafety Testing as well as in Sales Tools
- A high degree of personal responsibility and a large amount of freedom to schedule your work
- Opportunities for career progression
- Regular team and company events in a relaxed atmosphere
- Salary according to experience

How to apply?

If you are interested in this exciting position, a friendly working environment is important to you and you want to support our team, please send your CV to: Ms. Dijana Vasiljkovic humanresources@virusure.com

For more information on Virusure please visit www.virusure.com